

FIG. 1

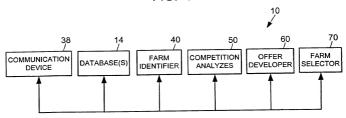


FIG. 2

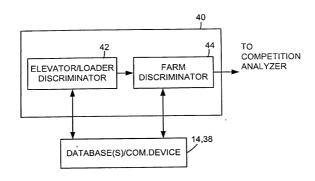


FIG. 3

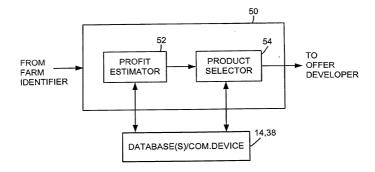


FIG. 4

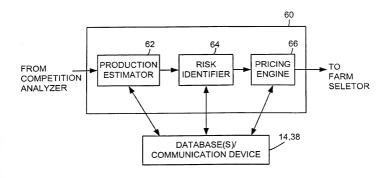


FIG. 5

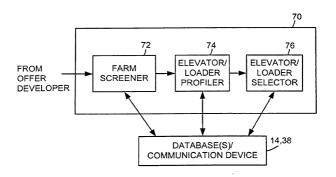


FIG. 6

Top Level - Control Flow - 1

Assume:

one product type at a time being analyzed
one buyer location

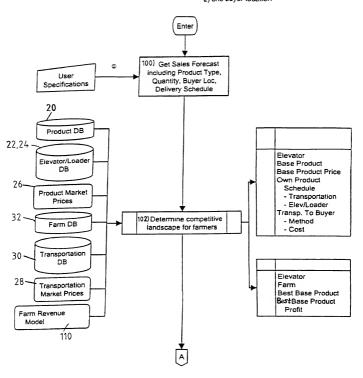


FIG. 7A

Top Level - Control Flow - 2

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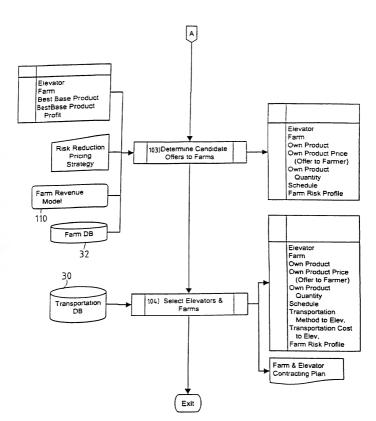


FIG. 7B

Top Level Control Flow - Table Illustrations

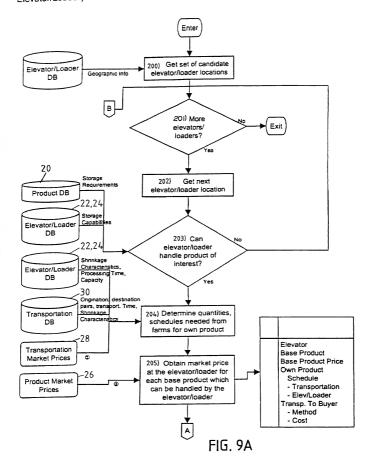
Sales Forecast Table

Renessen Product #1

	June 2001	July 2001	August 2001	
Chicks 4 U - Memphis	100	120	130	

FIG. 8

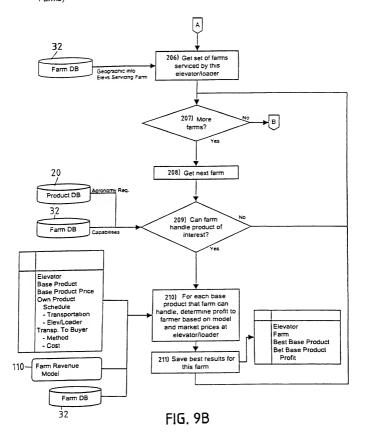
Determine Competitive Landscape for Farmers - Control Flow - 1 (Outside Loop - Elevator/Loader)



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Determine Competitive Landscape for Farmers - Control Flow - 2 (Inside Loop - Farms)



Determine Competitive Landscape for Farmers - Table Illustrations

© Transportation Market Prices (Source can be table or Internet *lookup*)

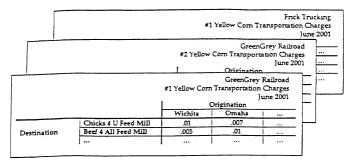


FIG. 10

@ Product Market Prices (Source can be table or Internet "lookup")

Product	Elevator/Loader	June 2001 Unit Price	July 2001 Unit Price	•••
#1 Yellow Corn	Wichita	0.38	0.37	
#1 Yellow Corn	Omaha	0.35	0.34	
#1 Yellow Corn	Francisville	0.37	0.37	
#3 Wheat	Wichita	0.25	0.25	
		•••	1 1	

FIG. 11

10 / 13 Determine Candidate Offers to Farms - Control Flow

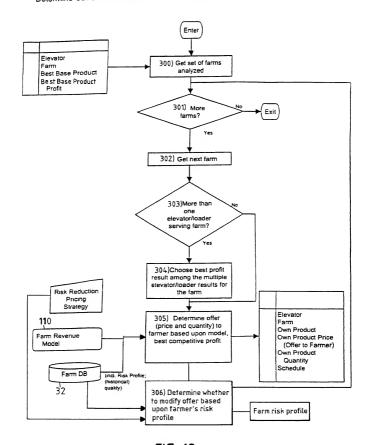
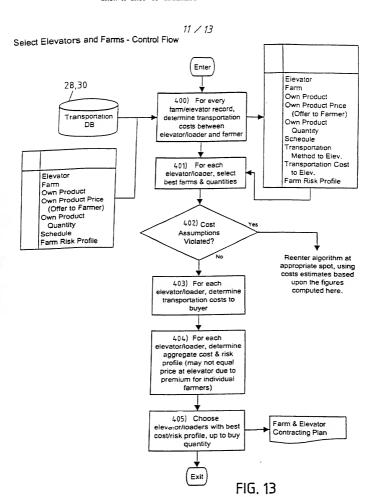


FIG. 12



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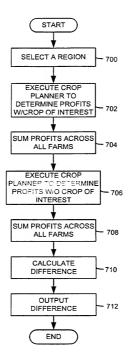


FIG. 14

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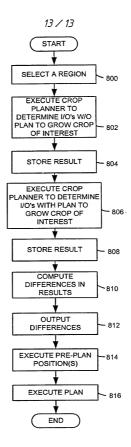


FIG. 15